

## Message Text

UNCLASSIFIED

PAGE 01 DOUALA 00370 110826Z

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ACTION COME-00

INFO OCT-01 AF-08 EB-07 ISO-00 /016 W

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P 110635Z AUG 76

FM AMCONSUL DOUALA

TO SECSTATE WASHDC PRIORITY 1261

INFO AMEMBASSY YAOUNDE

UNCLAS DOUALA 0370

E.O. 11652: N/A

TAGS: BEXP, CM

SUBJECT: FOREIGN BUYERS PROGRAM

FOR DEPT. OF COMMERCE

JUST RECEIVED NOTICE THAT DANIEL M. IYOK, MANAGING DIRECTOR OF SAMCO ENTERPRISES OF VICTORIA, CAMEROON, IS MAKING BUSINESS TRIP TO U.S. HAS EXPRESSED INTEREST IN MANY AREAS, THREE OF WHICH REQUEST COMMERCE ASSISTANCE. FIRSTLY, INTERESTED IN PURCHASING SURPLUS BAILEY BRIDGES, A TYPE OF PREFABRICATED BRIDGE, FROM THE USG. SECONDLY, HE WANTS TO TALK WITH WANG LABORATORIES INC., 836 NORTH STREET, TEWKSBURY, MA.,01876, A COMPUTER SYSTEM FIRM. THIRDLY, WOULD LIKE TO CONTACT AGENT OF MOBILE MAN. CO., OF TROUTPALE ORE., TO BUY CHAIN SAWS.

ITINERARY AS FOLLOWS:

ARRIVE NEW YORK 12 AUG PAN AM FLIGHT 187

ARRIVE WASHINGTON 13 AUG NO FLIGHT SCHEDULE YET

LEAVE WASHINGTON FOR NEW YORK 14 AUG

LEAVE NEW YORK FOR SAN ANTONIO, TEXAS 16 AUG

RETURN TO NEW YORK 19 AUG

LEAVE NEW YORK FOR FRANKFURT GERMANY 23 AUG

PLANS TO MEET WITH FOLLOWING FIRMS:

IN NEW YORK: CONSTRUCTION MISSIONARY CO. TO BUY DRAINAGE

PUMPS AND CEMENT MIXERS.

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INGERSOL INTERNATIONAL TO BUY STONE DRILLING

EQUIPMENT AND COMPRESSORS.  
IN WASHDC: COMBINED AGENCIES CORP., THE COMPANY S MAJOR  
SUPPLIER FOR HEAVY MACHINERY PARTS.  
IN SAN ANTONIO: INGRAM MANUFACTURING CO. TO BUY ROAD CONSTRUCTION  
ROLLER AND SPARE PARTS.

MR. IYOK HAS EXPRESSED WILLINGNESS TO PROLONG STAY IN  
WASHINGTON IF NECESSARY.

SAMCO ENTERPRISES WAS SUBJECT OF RECENT TELEGRAM, REF:DOUALA 341,  
AND OF WTDR DONE IN 1974. SINCE TIME OF WTDR LIQUID ASSETS HAVE  
GROWN FROM 3 MILLION CFA TO 15 MILLIONS CFA WITH TOTAL ASSETS OF  
APPROXIMATELY 100 MILLIONS CFA. FIRMS SALES VOLUME HAS  
APPROXIMATE DOUBLED IN THE TWO INTERVENING YEARS TO 34 MILLIONS  
CFA. RECOMMENDED AS A GOOD TRADE CONTACT. 15-20 MILLIONS CFA  
POSSIBLE PURCHASES.

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## Message Attributes

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**Status:** NATIVE  
**Subject:** FOREIGN BUYERS PROGRAM FOR DEPT. OF COMMERCE JUST RECEIVED NOTICE THAT DANIEL M. IYOK, MANAGING  
**TAGS:** BEXP, CM  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006